

**STATEMENT OF OPERATING REVENUES AND EXPENDITURES  
FOR THE TEN MONTHS ENDED JULY 31, 2023**

	Annual Budget <u>FYE 9/30/23</u>	PRO RATED Budget to <u>July 31, 2023</u>	Actual to <u>July 31, 2023</u>	Variance Favorable / <u>(Unfav.)</u>
<b>INCOME</b>				
Dues	\$ 177,450	\$ 147,875	\$ 149,514	\$ 1,639
Classes, Training Fees & Guest Passes	52,805	44,004	50,935	6,931
Pool Rentals - Schools & Swim Teams	53,200	44,333	45,438	1,105
Summer Camp	142,800	119,000	61,650	(57,350)
HCPM Fee for Service Revenue	65,520	54,600	51,415	(3,185)
SHINE Grant Revenue - SHINE	40,000	33,333	30,713	(2,620)
Other Grant Revenue	27,500	22,917	4,998	(17,919)
Community Programming	20,000	16,667	3,896	(12,771)
Interest Income	-	-	11	11
Miscellaneous Other Income	700	583	4,235	3,652
<b>Total Income</b>	<b>579,975</b>	<b>483,313</b>	<b>402,805</b>	<b>(80,508)</b>
<b>EXPENSES</b>				
Administrative Salaries	45,841	38,201	38,104	97
Payroll Taxes & Benefits	28,296	23,580	30,196	(6,616)
Audit	5,500	4,583	4,552	31
Advertising / Marketing	3,150	2,625	1,276	1,349
Credit Card Processing Fees	8,610	7,175	7,349	(174)
Payroll Services	4,200	3,500	4,776	(1,276)
Telecommunications	2,888	2,407	2,713	(306)
Computer Software & Support	8,500	7,083	5,168	1,915
Legal	1,000	833	-	833
Staff Training & Travel	3,000	2,500	682	1,818
Office Supplies and Expense	3,800	3,167	2,169	998
Dues & Licenses	2,200	1,833	1,644	189
<b>Total Administrative</b>	<b>116,985</b>	<b>97,488</b>	<b>98,629</b>	<b>(1,142)</b>
Program Salaries	244,260	203,550	234,830	(31,280)
Internet & Cable TV	5,000	4,167	1,356	2,811
Pool & Fitness Materials & Supplies	23,000	19,167	20,071	(904)
Summer Camp Supplies	6,500	5,417	835	4,582
Maintenance Contract & Supply Costs	5,500	4,583	11,545	(6,962)
Interest - Fitness Ctr. Equipment	-	-	-	-
<b>Total Program Services - Fitness Ctr.</b>	<b>284,260</b>	<b>236,883</b>	<b>268,637</b>	<b>(31,754)</b>
Maintenance & Supportive Svces. Salaries	43,680	36,400	14,500	21,900
Janitorial Supplies & Materials	4,300	3,583	5,452	(1,869)
<b>Total Program Services - HCPM</b>	<b>47,980</b>	<b>39,983</b>	<b>19,952</b>	<b>20,031</b>
<b>SHINE Program Expenses</b>	<b>36,000</b>	<b>30,000</b>	<b>30,713</b>	<b>(713)</b>
Gas	2,800	2,333	1,011	1,322
Electric	54,000	45,000	39,234	5,766
<b>Total Utilities</b>	<b>56,800</b>	<b>47,333</b>	<b>40,245</b>	<b>7,088</b>
Insurance	24,000	20,000	20,000	-
Property Taxes	420	350	-	350
<b>Total General Expenses</b>	<b>24,420</b>	<b>20,350</b>	<b>20,000</b>	<b>350</b>
<b>Total Expenses</b>	<b>566,445</b>	<b>472,038</b>	<b>478,176</b>	<b>(5,425)</b>
<b>Increase / (Decrease) in Net Assets from Operations</b>	<b>13,530</b>	<b>11,275</b>	<b>(75,371)</b>	<b>(85,933)</b>
Net Assets - Beginning of Period	205,449	205,449	201,876	
<b>Net Assets - End of Period</b>	<b>\$ 218,979</b>	<b>\$ 216,724</b>	<b>\$ 126,505</b>	